# ARE YOU TALKING TO YOUR PATIENTS ABOUT THE BENEFITS OF FITNESS?

Your patient's Medicare Advantage plan may include *SilverSneakers* – the industry leader in helping seniors stay active at no additional cost.

Research shows that keeping fit is the *most effective way* for seniors to improve health, prevent chronic conditions, and enhance quality of life in five key health areas:



**Diabetes & A1C Control** – Physical activity can help insulin lower blood sugar more effectively, help control weight and boost energy.



**Arthritis/Back pain** – Exercise can reduce pain and stiffness and help maintain muscle strength in affected joints. Core-strengthening exercises strengthen muscles around the spine.



**Heart Disease** – Regular exercise can help improve heart health.



**Asthma** – Exercise can help control the frequency and severity of asthma attacks.



**Sense of Well-Being** – Physical activity and social connectedness help boost endorphins, reduce stress and improve sleep.

See results of a comparative analysis between SilverSneakers participants and non-participants enrolled in Medicare Advantage plans on the reverse side.

# Proven health outcomes with SilverSneakers:

- 68% of diabetes patients reported improved condition
  \$4,633 lower health costs (first year)\*
- 21% fewer hospitalizations

# SilverSneakers helps meet quality measures for:

#### **HEDIS**

- Controlling High Blood Pressure
- Diabetes Care
- Fall Risk
- Flu Vaccinations
- Readmissions
- Acute Hospital Utilization
- ER Utilization

#### HOS

- Physical Health
- Physical Activity Older Adults
- Mental Health
- Fall Risk
  Management

# **Get your patients started today!**

Ask them to go to *SilverSneakers.com* and click CHECK MY ELIGIBILITY



# **Comparative Analysis of SilverSneakers Participation**

# **MEDICATION ADHERENCE** & CARE FOR DIABETICS **Pre-SilverSneakers Post-SilverSneakers** Initiation Initiation **Hemoglobin A1c Testing** 92% **Hypertension Medication** 87% **Cholesterol Medication** 85% **Eye Exam Performed**

#### TO SEE THE FULL STUDY:



Scan to learn more about this study or visit SilverSneakers.com/Providers

#### **HEALTHCARE EXPENDITURES**

p-value <.0001

**16% \** 

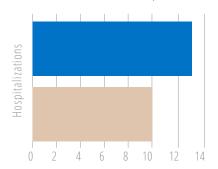
\$5,303

\$4,463

Avg. Healthcare **Expenditures**  Medicare **Advantage Members** 

**SilverSneakers** Members

## **HOSPITALIZATIONS** p-value < 0.001



**Pre-SilverSneakers** Activity

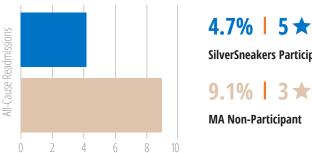
10.0

**12.7** 

Post-SilverSneakers Enrollment\*

The mean number of hospital stays declined significantly from nearly 13 stays per 100 patient years to 10.

## ALL-CAUSE 30-DAY READMISSIONS p-values < 0.01



**SilverSneakers Participant** 

9.1% | 3 \*

MA Non-Participant

All-cause readmissions are a triple weighted Stars measure. SilverSneakers participants performed **significantly better** compared to MA non-participants.

